



Audited Financial Statements

June 30, 2018

Independent Auditor's Report

To the Board of Directors of
Harlem Academy

Report on the Financial Statements

We have audited the accompanying financial statements of Harlem Academy (the "Academy"), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Academy as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Academy's 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 6, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.



Schall & Ashenfarb
Certified Public Accountants, LLC

January 9, 2019

HARLEM ACADEMY
STATEMENT OF FINANCIAL POSITION
AT JUNE 30, 2018
(With comparative totals at June 30, 2017)

	6/30/18	6/30/17
Assets		
Current assets:		
Cash and cash equivalents	\$4,020,869	\$1,498,733
Short term pledges receivable (Note 3)	1,255,726	2,498,235
Tuition receivable, net	40,037	22,615
Prepaid expenses	11,048	6,654
Total current assets	5,327,680	4,026,237
Non-current assets:		
Long term pledges receivable, net (Note 3)	2,196,218	5,370,302
Fixed assets, net (Note 4)	11,994,449	11,184,171
Security deposits	98,029	97,429
Cash held for endowment (Note 6)	141,575	140,871
Total non-current assets	14,430,271	16,792,773
Total assets	\$19,757,951	\$20,819,010
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	\$87,149	\$1,142
Accrued expenses	170,895	175,485
Deferred tuition	33,106	46,046
Total current liabilities	291,150	222,673
Non-current liabilities:		
Loan payable (Note 10)	0	1,412,233
Total non-current liabilities	0	1,412,233
Total liabilities	291,150	1,634,906
Net assets:		
Unrestricted	13,401,589	11,214,256
Temporarily restricted (Note 5)	5,925,622	7,830,258
Permanently restricted (Note 6)	139,590	139,590
Total net assets	19,466,801	19,184,104
Total liabilities and net assets	\$19,757,951	\$20,819,010

The attached notes and auditor's report are an integral part of these financial statements.

HARLEM ACADEMY
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2018
(With comparative totals for the year ended June 30, 2017)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 6/30/18	Total 6/30/17
Support and revenue:					
Program income and fees	\$420,021			\$420,021	\$410,998
Government grants	98,346			98,346	80,597
Contributions	1,630,871	\$4,581,161		6,212,032	3,327,506
Interest income	5,499	704		6,203	1,156
Special events (net of \$164,677 of expenses with a direct benefit to donors) (Note 11)	1,047,603			1,047,603	1,175,318
In-kind goods and services (Note 7)	670,105			670,105	180,856
Net assets released from restrictions	2,265,436	(2,265,436)		0	0
Total support and revenue	6,137,881	2,316,429	0	8,454,310	5,176,431
Expenses:					
Program services	2,950,929			2,950,929	2,913,532
Management and general	313,319			313,319	293,590
Fundraising	586,300			586,300	491,233
Total expenses	3,850,548	0	0	3,850,548	3,698,355
Change in net assets from operations	2,287,333	2,316,429	0	4,603,762	1,478,076
Non-operating activities:					
Write off of pledge receivable (Note 3)	(100,000)	(4,221,065)		(4,321,065)	0
Total non-operating activities	(100,000)	(4,221,065)	0	(4,321,065)	0
Change in net assets	2,187,333	(1,904,636)	0	282,697	1,478,076
Net assets - beginning	11,214,256	7,830,258	139,590	19,184,104	17,706,028
Net assets - ending	\$13,401,589	\$5,925,622	\$139,590	\$19,466,801	\$19,184,104

The attached notes and auditor's report are an integral part of these financial statements.

HARLEM ACADEMY
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2018
(With comparative totals for the year ended June 30, 2017)

	Program Services	Management and General	Fundraising	Total 6/30/18	Total 6/30/17
Salaries	\$1,713,349	\$193,081	\$317,857	\$2,224,287	\$2,180,600
Employee benefits and payroll taxes	283,033	25,022	52,612	360,667	397,324
Total personnel services	<u>1,996,382</u>	<u>218,103</u>	<u>370,469</u>	<u>2,584,954</u>	<u>2,577,924</u>
Consultants and professional (including in-kind - Note 7)	55,413	23,869	114,739	194,021	165,100
Marketing and publications (including in-kind - Note 7)	7,946		25,955	33,901	40,815
Printing and supplies	41,265			41,265	38,309
Program technology and equipment	5,913			5,913	1,929
Insurance	51,656	665	2,646	54,967	54,504
Repairs and maintenance	41,454			41,454	33,841
Rent	389,079	4,716	16,506	410,301	395,388
Staff development	29,215			29,215	31,473
Utilities	27,931	635	1,795	30,361	29,645
Food	91,866			91,866	82,935
Education	195,613			195,613	145,680
Bad debt		14,796		14,796	12,536
Depreciation and amortization	17,196	208	730	18,134	12,469
Event expense			21,654	21,654	16,512
Other		50,327	31,806	82,133	59,295
Total expenses	<u>\$2,950,929</u>	<u>\$313,319</u>	<u>\$586,300</u>	<u>\$3,850,548</u>	<u>\$3,698,355</u>

The attached notes and auditor's report are an integral part of these financial statements.

HARLEM ACADEMY
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2018

(With comparative totals for the year ended June 30, 2017)

	<u>6/30/18</u>	<u>6/30/17</u>
Cash flows from operating activities:		
Change in net assets	\$282,697	\$1,478,076
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Write-off of pledge receivable (Note 3)	4,321,065	0
Depreciation and amortization	18,134	12,469
Interest restricted to endowment	(704)	(677)
Capitalized in-kind professional services	(650,361)	(155,000)
Changes in assets and liabilities:		
Pledges receivable	95,528	672,398
Tuition receivable	(17,422)	572
Prepaid expenses	(4,394)	42,107
Security deposits	(600)	200
Accounts payable	86,007	(11,456)
Accrued expenses	(4,590)	9,698
Deferred tuition	(12,940)	(8,644)
Total adjustments	<u>3,829,723</u>	<u>561,667</u>
Net cash flows provided by operating activities	<u>4,112,420</u>	<u>2,039,743</u>
Cash flows from investing activities:		
Purchase of property and equipment	(153,713)	(13,598)
Capitalized interest	(24,338)	(101,586)
Transfers to cash held for endowment	(704)	(677)
Net cash used for investing activities	<u>(178,755)</u>	<u>(115,861)</u>
Cash flows from financing activities:		
Repayment of loan	(1,412,233)	(1,696,615)
Interest restricted to endowment	704	677
Net cash used for financing activities	<u>(1,411,529)</u>	<u>(1,695,938)</u>
Net increase in cash and cash equivalents	2,522,136	227,944
Cash and cash equivalents - beginning of year	<u>1,498,733</u>	<u>1,270,789</u>
Cash and cash equivalents - end of year	<u>\$4,020,869</u>	<u>\$1,498,733</u>
Supplemental data:		
Interest paid	<u>\$24,338</u>	<u>\$101,586</u>
Taxes paid	<u>\$0</u>	<u>\$0</u>
Non-cash investing activities:		
In-kind professional services	<u>\$650,361</u>	<u>\$155,000</u>

The attached notes and auditor's report are an integral part of these financial statements.

HARLEM ACADEMY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018

Note 1 - Nature of Entity

Harlem Academy (the “Academy”) is an independent school (grades 1-8) that drives equity of opportunity for promising children, guiding them to thrive at the highest academic levels and one day make a mark on the world. The Academy cultivates strong family partnership and ensures its economic diversity by meeting all demonstrated need for tuition support. The Academy relentlessly adheres to the highest academic standards and works intentionally to develop habits of strong character. Offering programming from 7:30 a.m. to 6:00 p.m., the Academy’s extended hours give students time to focus on learning and overall development, while also supporting the needs of working parents.

Note 2 - Summary of Significant Accounting Policies

a. Basis of Accounting

The financial statements of the Academy have been prepared on the accrual basis of accounting, which is the process of recognizing revenue and expenses when earned or incurred rather than received or paid.

b. Basis of Presentation

As a not-for-profit organization, the Academy reports information regarding its financial position and activities according to the following classes of net assets:

- *Unrestricted* – accounts for all activity without donor-imposed restrictions.
- *Temporarily restricted* – accounts for activity based on specific donor restrictions that are expected to be satisfied by passage of time or performance of activities (see Note 5).
- *Permanently restricted* – accounts for donations that are required to be set aside to create an endowment (see Note 6).

c. Revenue Recognition

Tuition is recognized in the period the class takes place. Amounts collected in advance are reflected as liabilities until earned.

All government grants are recognized as revenue in the period earned, which is typically when the expense allowed under the grant is incurred.

Contributions are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restriction. When a restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction. If a restricted donation is satisfied within the

same period it has been received, it is recorded as unrestricted. Contributions that contain conditions are recognized when the condition has been substantially met.

d. Cash and Cash Equivalents

The Academy considers all liquid investments, with an initial maturity of three months or less to be cash and cash equivalents.

e. Concentration of Credit Risk

Financial instruments which potentially subject the Academy to concentration of credit risk consist of cash and money market accounts which have been placed with financial institutions that management deems to be creditworthy. At times, balances may exceed federally insured limits. The Academy has not experienced any losses from these accounts due to bank failure.

f. Pledges Receivable

Pledges that are expected to be received in less than one year are recorded at net realizable value. Those that are due in greater than one year are recorded at fair value which is calculated using risk adjusted present value techniques. Long term pledges are treated as time restricted until the period they are due, at which time they will be released from restriction and counted towards operations. See note 3 for description of a large write-off made during 2018.

g. Allowance for Doubtful Accounts

Management reviews receivables for collectability based on various factors such as historical experience, donor credit worthiness, and subsequent collections. Based on this review, management has established a reserve for potential uncollectable pledges and tuition receivables of approximately \$38,000 and \$25,000 for the years ending June 30, 2018 and 2017, respectively. See note 3 for details of a large write-off made during 2018.

h. Fixed Assets

Purchases of equipment, furniture and fixtures that exceed predetermined levels are capitalized at cost or at fair value if donated. Depreciation is provided on a straight-line basis over the estimated useful life of the assets. Leasehold improvements that materially benefit future periods are capitalized and amortized over the life of the lease.

i. In-Kind Contributions

The Academy recognizes contributions of services that create or enhance non-financial assets or require specialized skills, are performed by those who possess those skills and would ordinarily have to be purchased if not provided in-kind. Many individuals volunteer their time and perform a variety of tasks that assist the Academy with specific assistance programs, campaign solicitation, and various committee assignments. These volunteer services do not meet the criteria outlined above and have not been recognized in the financial statements.

j. Management Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make

estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

k. Expense Allocations

The costs of providing various programs and other activities have been summarized on a functional basis in the financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Academy.

l. Tax Status/Accounting for Uncertainty of Income Taxes

The Academy is a not-for-profit organization and has been notified by the Internal Revenue Service that they are exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and has not been determined to be a private foundation as defined in Section 509(a). The Academy does not believe its financial statements include any material, uncertain tax positions. Tax filings for periods ending June 30, 2015 and later are subject to examination by applicable taxing authorities.

m. Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Academy's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

n. Subsequent Events

Management has evaluated for potential recognition and disclosure events subsequent to the date of the statement of financial position through January 9, 2019, the date the financial statements were available to be issued. No events have occurred subsequent to the statement of financial position date through our evaluation date that would require adjustment to or disclosure in the financial statements.

o. New Accounting Pronouncement

On August 18, 2016, FASB issued ASU No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. The ASU, which also becomes effective for the June 30, 2019 year, with early implementation permitted, focuses on improving the current net asset classification requirements and information presented in the financial statements and notes that is useful in assessing a not-for-profit's liquidity, financial performance and cash flows.

On June 21, 2018, the Financial Accounting Standards Board (FASB) issued an Accounting Standards Update (ASU) No. 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The ASU which becomes effective for the June 30, 2020 year, with early implementation permitted, provides guidance on whether a receipt from a third-party resource provider should be accounted for as contributions (nonreciprocal transactions)

within the scope of Topic 958, Not-for-Profit Entities, or as exchange (reciprocal) transactions.

In addition, FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*. The ASU, which becomes effective for the June 30, 2020 year, focuses on a principle-based model. It highlights the identification of performance obligations of the contract, determining the price and allocating that price to the performance obligation so that revenue is recognized as each performance obligation is satisfied.

Lastly, FASB issued ASU No. 2016-02, *Leases*. The ASU which becomes effective for the June 30, 2021 year, requires the full obligation of long-term leases to be recorded as a liability with a corresponding “right to use asset” on the statement of financial position.

The Academy is in the process of evaluating the impact these standards will have on future financial statements.

Note 3 - Pledges Receivable

Pledges receivable are anticipated to be collected in the following periods:

		<u>6/30/18</u>	<u>6/30/17</u>
Year ending:	June 30, 2018	\$0	\$2,498,235
	June 30, 2019	1,255,726	1,955,047
	June 30, 2020	1,038,381	2,065,047
	June 30, 2021	708,333	750,000
	June 30, 2022	400,000	700,000
	June 30, 2023	<u>400,000</u>	<u>700,000</u>
Total		3,802,440	8,668,329
Less: present value discount (at rates between 4% and 5%)		<u>(350,496)</u>	<u>(799,792)</u>
Total		<u>\$3,451,944</u>	<u>\$7,868,537</u>
		<u>6/30/18</u>	<u>6/30/17</u>
Short-term pledges receivable		\$1,255,726	\$2,498,235
Long-term pledges receivable		<u>2,196,218</u>	<u>5,370,302</u>
Total		<u>\$3,451,944</u>	<u>\$7,868,537</u>

Total pledges receivable of approximately 72% and 86% were due from two donors at June 30, 2018 and 2017, respectively.

By evaluating the collectability of receivables, a write-off was made to a multi-year pledge of a large donor. The statement of activities reflects a write-off of \$4,321,065, net of a present value discount of \$578,935.

Note 4 - Fixed Assets

Fixed assets consist of the following:

	<u>6/30/18</u>	<u>6/30/17</u>
Equipment (3 years)	\$215,564	\$208,839
Leasehold improvements (2 to 5 years)	450,103	429,727
Land	9,855,832	9,855,832
Building – work in progress	<u>2,112,114</u>	<u>1,310,803</u>
	12,633,613	11,805,201
Less: accumulated depreciation	<u>(639,164)</u>	<u>(621,030)</u>
Total fixed assets - net	<u>\$11,994,449</u>	<u>\$11,184,171</u>

On February 12, 2014, the Academy purchased a plot of vacant land at 655 St. Nicholas Avenue, New York, N.Y. The School intends to develop this site to establish its permanent campus. Capitalized interest of approximately \$527,000 and \$503,000 is included in building - work in progress as of June 30, 2018 and 2017, respectively.

Note 5 - Temporarily Restricted Net Assets

Activity in the temporarily restricted class of net assets can be summarized as follows:

	<u>June 30, 2018</u>				
	<u>7/1/17</u>	<u>Additions</u>	Released from <u>Restrictions</u>	<u>Write-Offs</u>	<u>6/30/18</u>
Time restricted	\$2,487,997	\$577,161	(\$265,000)	(\$1,607,022)	\$1,193,136
Permanent campus	5,303,230	3,819,000	(1,853,626)	(2,614,043)	4,654,561
Education	<u>39,031</u>	<u>185,704</u>	<u>(146,810)</u>	<u>0</u>	<u>77,925</u>
Total	<u>\$7,830,258</u>	<u>\$4,581,865</u>	<u>(\$2,265,436)</u>	<u>(\$4,221,065)</u>	<u>\$5,925,622</u>
	<u>June 30, 2017</u>				
	<u>7/1/16</u>	<u>Additions</u>	Released from <u>Restrictions</u>	<u>6/30/17</u>	
Time restricted	\$3,029,634	\$143,363	(\$685,000)	\$2,487,997	
Permanent campus	5,223,475	776,371	(696,616)	5,303,230	
Education	<u>30,860</u>	<u>41,177</u>	<u>(33,006)</u>	<u>39,031</u>	
Total	<u>\$8,283,969</u>	<u>\$960,911</u>	<u>(\$1,414,622)</u>	<u>\$7,830,258</u>	

Note 6 - Permanently Restricted Net Assets

The Academy began a fundraising appeal to commemorate the first 8th grade graduating class. All funds received for this appeal are being held in perpetuity as permanently restricted net assets.

Interpretation of Relevant Law

The Academy follows New York Prudent Management of Institutional Funds Act (“NYPMIFA”), which the Board of Directors has interpreted to require certain amounts be retained permanently. Absent explicit donor stipulations to the contrary, the Academy will preserve the fair value of the original gift as of the gift date of all donor-restricted endowment funds. However, under certain circumstances, the Academy has the right to appropriate for expenditure the fair value of the original gift in a manner consistent with the standard of prudence specifically prescribed by NYPMIFA.

As a result of this interpretation, the Academy classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Absent any specific donor-stipulations, when endowment funds have earnings in excess of amounts that need to be retained permanently, these excess amounts are classified as temporarily restricted net assets until appropriated for expenditure by the organization’s governing board.

Spending Policies

In accordance with NYPMIFA, the Academy considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Academy and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Academy
- (7) The investment policies of the Academy
- (8) Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Academy.

The Academy has not set a spending policy. The Academy holds the funds in a money market account which earns interest.

Changes in endowment net assets are as follows:

	<u>June 30, 2018</u>		
	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$1,281	\$139,590	\$140,871
Contributions	0	0	0
Interest income	<u>704</u>	<u>0</u>	<u>704</u>
Endowment net assets, end of year	<u>\$1,985</u>	<u>\$139,590</u>	<u>\$141,575</u>

	June 30, 2017		
	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$604	\$139,590	\$140,194
Contributions	0	0	0
Interest income	<u>677</u>	<u>0</u>	<u>677</u>
Endowment net assets, end of year	<u>\$1,281</u>	<u>\$139,590</u>	<u>\$140,871</u>

All endowment net assets are donor restricted.

Funds with Deficiencies

From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or NYPMIFA requires the Academy to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2018.

Note 7 - In-Kind Contributions

The following summarizes the in-kind contributions recognized:

	June 30, 2018				
	<u>Total</u>	<u>Program</u>	Management and <u>General</u>	<u>Fundraising</u>	Capitalized as Fixed <u>Assets</u>
Legal services	\$61,661	\$0	\$11,300	\$0	\$50,361
Architectural services – design of building	600,000	0	0	0	600,000
Printing	<u>8,444</u>	<u>4,718</u>	<u>0</u>	<u>3,726</u>	<u>0</u>
Total	<u>\$670,105</u>	<u>\$4,718</u>	<u>\$11,300</u>	<u>\$3,726</u>	<u>\$650,361</u>

	June 30, 2017			
	<u>Total</u>	Management and <u>General</u>	<u>Fundraising</u>	Capitalized as Fixed <u>Assets</u>
Legal services	\$19,168	\$19,168	\$0	\$0
Architectural services – design of building	155,000	0	0	155,000
Event printing	<u>6,688</u>	<u>0</u>	<u>6,688</u>	<u>0</u>
Total	<u>\$180,856</u>	<u>\$19,168</u>	<u>\$6,688</u>	<u>\$155,000</u>

Note 8 - Commitments & Contingencies

The Academy has an operating lease for the use of classrooms and office space through June 30, 2021.

Future minimum payments due under the lease are as follows:

Year ending:	June 30, 2019	\$412,179
	June 30, 2020	426,605
	June 30, 2021	<u>441,937</u>
Total		<u>\$1,280,721</u>

In the normal course of business, the Academy may be subject to proceedings, lawsuits and other claims. These matters are subject to many uncertainties, and outcomes are not predictable with a high degree of assurance. Consequently, the ultimate aggregate amount of monetary liability or financial impact with respect to these matters, as of June 30, 2018, cannot be ascertained. Management does not believe that there are any outstanding claims where the final outcome will have a material impact on the financial statements. Any such claim will be recorded in the period that it is deemed probable that a liability has been incurred.

Note 9 - Retirement Plan

The Academy has a voluntary, tax deferred retirement plan under Internal Revenue Code Section 403(b). Employees may participate by designating a percentage of their salaries, subject to regulatory limits, to be contributed to the plan on a pre-tax basis. The plan provides for an employer match of 150% with a maximum limit set at 3% of employees' salary for those who have one year or more of service with the Academy. Employer expense was approximately \$35,000 and \$40,000 for the years ended June 30, 2018 and 2017, respectively.

Note 10 - Loan Payable/Related Party Transaction

During the year ended June 30, 2014, the Academy entered into a loan with an entity that is owned by a board member. Upon execution of the promissory note dated February 12, 2014, the lender executed a mortgage, security agreement and assignment of leases. The loan was paid in full as of June 30, 2018.

Note 11 - Special Events

The following summarizes the special events activity:

	<u>6/30/18</u>	<u>6/30/17</u>
Event income	\$1,212,280	\$1,308,686
Less: expenses with a direct benefit to donors	<u>(164,677)</u>	<u>(133,368)</u>
	1,047,603	1,175,318
Less: other event expenses	<u>(21,654)</u>	<u>(16,512)</u>
Total	<u>\$1,025,949</u>	<u>\$1,158,806</u>